

> SHIPPING WITH CARE

Meriaura Ltd is a Finnish shipping company specialising in demanding project cargo and transporting industrial bulk and raw materials for our customers. Meriaura Ltd. is an affiliate of the Meriaura Group, that is a growing family owned business group with a vision to be in the front line of developing sustainable logistics and energy solutions.



BIMCO



> INDUSTRIAL DRY BULK

Meriaura Ltd offers services to both long term and spot market customers. We value our customers and provide them with a variety of benefits including professional service and efficient shipping process.

Our adaptable and up-to-date fleet operates mainly in the Baltic and North Sea areas, but can also manoeuvre on a more global scale. All our ships are designed to operate safely in the harsh and difficult weather conditions of the Northern maritime region.



> Our services

- Agribulk (fertilizers, grain, feedstuff)
- Biofuels
- Recyclables
- Minerals
- Forest products and wood supply
- Steel products



> The scope of a consignment

1. Customer contacts Meriaura or Meriaura contacts the customer



2. Based on the needs and requirements of the customer, our chartering department gives an offer covering the following issues:

- cargo type and quantity
- loading and discharging ports
- time/date of the shipment
- sea freight with/without additional services
- general terms of agreement
- proposal for cargo handling, forwarding and port agency services, if needed



3. As soon as negotiations have resulted in a fixture, our operational staff takes over the practical matters and establish contacts with all relevant parties. They also monitor how things are progressing and provide day-to-day updates. Cargo handling, forwarding and port agency services are activated when needed.

4. Customer delivers the cargo to the port and takes care of formalities or other matters as stated in the contract.



5. Cargo is loaded and relevant documentation is prepared.



6. Vessel sails from loading port to discharging port, while our operational staff remain alert and keep all parties updated.



7. At the destination, the cargo is discharged. Our staff genuinely believe in happy endings and will do their best to ensure that everything goes well after the discharge.

> PROJECT LOGISTICS

Project logistics is part of our core business. Tailored solutions are served as a different kind of combinations such as pre-carriage, sea transport by vessel or barge, port handling in loading and discharging ports, terminal and cargo handling, warehousing, transshipments and on-carriage to destination.

Direct road and rail transport is naturally offered as well as only some part of the delivery chain. The goal is to create cost-effective delivery chain controlled by Meriaura which saves time and money and guarantees timely delivery.



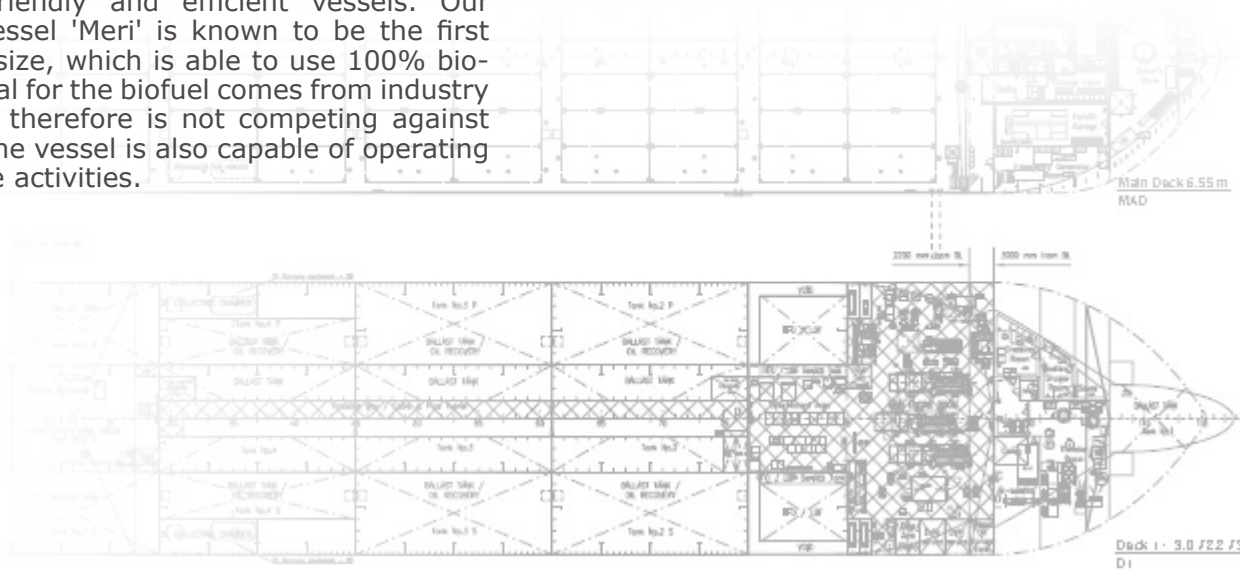
> Sustainable energy solutions at sea

Tightening of the global energy situation calls for new solutions. Sea transport of power plant equipments and structural sections are a major opportunity to develop environmentally friendly and efficient vessels. Our special purpose vessel 'Meri' is known to be the first cargo ship of this size, which is able to use 100% bio-oil. The raw material for the biofuel comes from industry side streams, and therefore is not competing against food production. The vessel is also capable of operating in oil spill response activities.



> Our Services

- Total solutions door-to-door
- All modes of transport
- Project forwarding
- Warehousing
- Port handling
- Transport engineering



> OFFSHORE OPERATIONS



In recent years Meriaura has become a major transportation specialist within energy projects in North Europe and the Baltic Sea areas. We have successfully realized quite a number of transportations for oil and gas industry, offshore wind farms and nuclear and biofuel power plants.



Our innovative trimaran crew transfer vessel "Wind Servant"

> Our services

- Sea transportation
- Engineering
- Marine operations
- Lashing and securing
- Project management

> Wind power projects

Our open deck and heavy cargo carriers M/V Aura and M/V Meri have participated in demanding offshore wind installation projects, supplying monopiles and transition pieces for various large offshore wind farm projects. We are dedicated to provide reliable and quality logistics and operations for the energy industry, both on land and at sea. In 2012 m/v Aura was converted as a cable lying vessel for offshore windfarms. Aura is timechartered for Norddeutsche Seekabelwerke.

